

December, 18 2007.

Dear Mr. Gearhart,

I wanted to send you this letter for some time now, but as I'm sure you know the daily struggles of life can make procrastination an easy habit to acquire. My wife and I purchased our first home in Danbury two years ago. We moved from Manhattan and were unfamiliar with the area and everything involving buying a home. Ed Reynolds was our agent and I can't say enough about him. He made the entire process a joy. The transaction was smooth and Ed walked us through each step as if he were purchasing the home for his own family. He gave us important information, reliable advice, and made us feel comfortable, and assured in every way. In addition to helping us find a lawyer and an insurance agent, Ed was able to arrange all of our home inspections and made sure he personally came to each appointment and even represented us at several of these meetings when we were unable to attend ourselves.

I can't imagine a real estate broker more honest, courteous, helpful, caring, and sincere than Ed Reynolds. For the past two years Ed has continued to help us. He sends us regular e-mails about home repairs, insurance, taxes and many helpful hints regarding our property. Ed also comes by our house to check in on our family. I have contacted him on several occasions and he is always willing to assist in any way he can. He has become a trusted advisor and I believe that he is a credit to your organization. The world could use a few more like him. Thank you for taking the time from your day to read this. As a business owner I always appreciate feedback and I thought you might as well. Happy Holidays.

Best regards,  
Christian & Jennifer Di Spigna